

UNITED STATES DISTRICT COURT  
DISTRICT OF MASSACHUSETTS

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STERLING ENGINEERING CORPORATION, )  
Plaintiff )

v. )

PIONEER MANAGEMENT SYSTEMS, INC., )  
Defendant/Third-Party Plaintiff )

v. )

STANDARD SECURITY LIFE )  
INSURANCE COMPANY OF NEW YORK, and )  
MARLTON RISK MANAGEMENT, INC., )  
Third Party Defendants )

U.S. DISTRICT COURT  
DISTRICT OF MASS.

CIVIL ACTION NO. 03-30306-KPN

**CERTIFICATION PURSUANT TO LOCAL RULE 16.1**

Pursuant to Local Rule 16.1, this certifies that counsel and an authorized representative of Pioneer Management Systems, Inc. have conferred regarding the following issues:

1. A budget for the cost of litigating this matter through trial or other resolution; and
2. Consideration of alternative forms of dispute resolution at the appropriate time during the case.

RESPECTFULLY SUBMITTED,  
THE DEFENDANT

Dated: May 13, 2004

By:



BERNARD T. O'CONNOR, JR.

Its Attorney

BBO No. 557872

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Springfield, MA 01103-1610

(413) 781-5311

CERTIFICATE OF SERVICE

I, Bernard T. O'Connor, Jr., Esq., here by certify that on this 18th day of May, 2004, I caused a copy of the foregoing Certification to be served on the Plaintiff, Sterling Engineering Corporation, by mailing a copy of same to its attorney of record, Elizabeth Quigley, Esq., 27 Henry Avenue, Pittsfield, MA 01201, and by mailing a copy to the Third Party Defendants, Standard Security Life Insurance Company of New York and Marlton Risk Management, Inc. by mailing a copy thereof to their attorneys of record, Attorney Andrew M. Premisler, Lazare, Potter Giacobas & Kranjac, LLP. 950 Third Avenue, New York, NY 10022 and Attorney Steven Weiner, 930 Main Street, Springfield, MA 01103.

  
BERNARD T. O'CONNOR JR.